Megean Meyer

5418 - 124th Street City, On Postal Code **phone** email

Objective: A senior level multi-linguist Development Specialist

'Place a testimonial from an ex boss, in quotations, in this space. (not mandatory)'

PROFILE

Over 12 years experience trading, exporting, selling and developing uncharted markets for commodities and consumer goods worldwide. A visionary and pioneer whose expertise includes international trade, retail franchising and business start-ups. An entrepreneurial driven professional with an extensive international network. Fluent in English, Spanish and German.

OPERATIONAL KNOWLEDGE

- SGS inspection
- Letters of credit
- Financial acumen
- Purchasing/negotiating
- International money markets

- Shipping sea, air
- Importing/exporting
- Government protocol
- Sales & marketing
- Payroll/scheduling

BUSINESS EXPERIENCE

Business Development

- Built customer base of Scottish consumer goods companies in eight countries securing orders of \$2.4MMU.S. in annual sales in one month.
- Created a demand for obsolete stock for a sporting footwear company
- Exported sporting goods footwear and apparel to Africa and Europe from Europe, Canada and the Far East.

Operations

- Bought and operated two franchises, bakery and coffee cafés, re-negotiated leases and renovated the premises, selling each facility for a profit.
- Developed cash flows with accountants and progress reports with sales staff which tracked progress and performance improving efficiency substantially.

WORK EXPERIENCE

Marketing & Sales Manager

2011 - present

GHI International, Inc, Alliston, ON (used clothing sorting and grading)

Meagan Randall, email	Page 2
Work Experience, continued	
Management Consultant MNOP Ontario	2005 - 2010
(sporting footwear retailer)	
Management Consultant KLMN Goods	1998 - 2005
(consumer goods trader)	
EDUCATION	
Sales and Marketing courses University of Toronto	2001, 2008, 2015
Marketing course Seneca College, Toronto	2011
BUSINESS AFFILIATIONS	
Member, Edmonton Board of Trade	2001 – present
COMMUNITY INVOLVEMENT	
Canvasser for Cystic Fibrosis society Bi-weekly Reader for CNIB client	2013 - present 2014 - present